

Kingsville is a community with over 23,500 residents it is a waterfront community located along the north shore of Lake Erie in Essex County. Kingsville has a unique location as the most southern town in Canada and enjoys the warmest climate of any city in Ontario. Kingsville is primarily an agricultural community and shares in hosting the largest concentration of vegetable greenhouses in North America with the neighbouring Municipality of Leamington. We are also home to estate wineries that produce a variety of award-winning local wines.

The region is an affordable place to do business. Our cost of serviced land is among the most attractive on the continent. Our housing costs are among Canada's most affordable and the proximity to the busiest border crossing in North America makes Kingsville a desirable location. Tourism and recreational opportunities abound with a range of active trails interconnected with waterfront trails and marine facilities.

The Municipality is committed to meeting the needs of our residents, business community and visitors. Our strategic plan is centred on efficient operations, fiscal responsibility, sustainable and responsible residential development, business growth, recreation and culture, public safety, accessibility and exceptional communication to our visitors and residents.

Define the Future

As the ideal candidate and our new CAO, you are an inspiring results focused leader with a track record of business leadership and acumen in progressive environments and will play a key role in realizing our strategic vision. In addition, you are known for your exceptional communications skills, your collaborative nature and commitment to building highly effective staff teams, while ensuring service excellence, fiscal accountability and responsible growth.

Working closely with the Mayor, Council, Senior Management, staff and a variety of partners you will add energy, ideas and direction as we continue to improve our community. You will be instrumental in leading the implementation of our strategic plan while ensuring the effective and efficient delivery of programs and services to the community through a highly engaged team. Your strong sense of fiscal accountability will enhance our organization by ensuring that our municipality is responsible, sustainable and our capital and operational budget is well managed.

Kingsville offers a competitive salary and benefits package. Join and lead a dedicated team which strives to make our community the best place to live, work and play.

KEY QUALIFICATIONS

- **Leadership:** Significant experience (10 years+) in progressively responsible senior management positions in a Municipality or a similar complex, multi-stakeholder environment.
- **Strategic and Tactical Orientation:** A track record as a strategic and innovative thinker in a political and service oriented environment with the ability to communicate future vision and translate strategic objectives into successful outcomes in a fiscally accountable fashion while fostering a positive and innovative workplace.
- **People Leadership:** Experience and ability to provide exceptional leadership to staff and to build enthusiastic, high performing staff teams in a unionized environment; this includes knowledge of employment and labour legislation and collective agreement administration.
- **Relationships and Partner Engagement:** Experience and ability to build productive external alliances and partnerships and to deliver common solutions and results.
- **Planning and Growth:** Experience in community planning, development and sustainable residential and business growth is preferred.
- **Service Excellence and Business Transformation:** Ability to demonstrate customer service excellence across the organization through effective delivery of innovative programs and services to our community in time-sensitive and changing environments.
- **Legislation and Processes:** Thorough working knowledge of Municipal and Employer-related legislation, regulations and issues, municipal government structures, operations, financial and reporting processes.
- **Communications:** Excellent ability to communicate effectively and address concerns, complaints and requests with tact, discretion, political sensitivity and diplomacy in situations of great importance to the municipality; excellent written, verbal and presentation skills.
- **Education:** A post secondary degree in public administration or related field and a professional designation.

To explore this opportunity please apply via email by **July 24, 2020** to careers@waterhousesearch.ca quoting project **KV-CAO**. Should you wish to speak to our Executive Recruiter or to receive a detailed position description please contact Jon Stungevicius at 416-214-9299 x1, jon@waterhousesearch.com or Amy Oliveira at 416-214-9299 x4, amyoliveira@waterhousesearch.com.